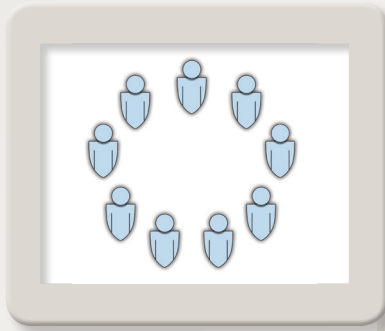
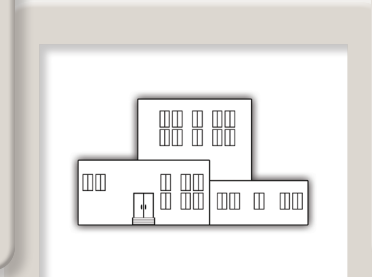


Is Your Capital Project Feasible in the New Economic Reality?



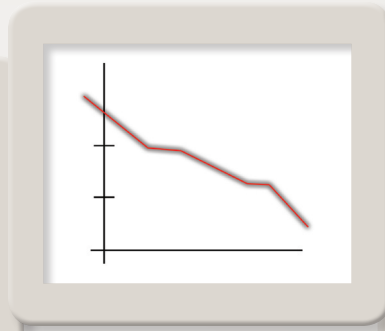
Q1, 2008

Management approves new capital project



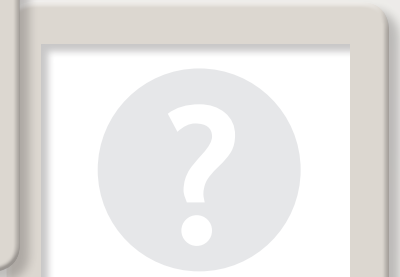
Q3, 2008

Conceptual planning is completed



Q4, 2008

Global financial meltdown - project on hold



2009

How do you proceed?

Hammes Company can reduce your project costs (20-30%) without sacrificing revenue-generating functions.

A NEW ECONOMIC REALITY

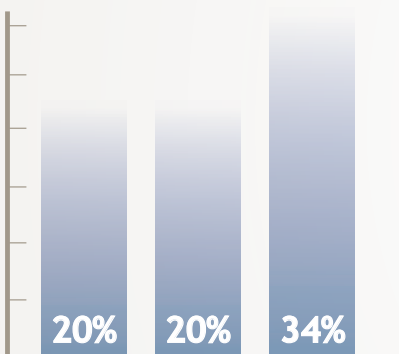
- ▶ Impact on Operations - Pressure on all Sides
- ▶ Uncertainty around Healthcare Reform
- ▶ Challenging Financial Markets

A NEW CAPITAL STRATEGY

- ▶ The Current Capital Cost Model is not Sustainable
- ▶ The Cost of New Capital Facility Projects will need to be Significantly Reduced to be Financially Feasible

ROAD MAP TO COST REDUCTION

- ▶ Proven Tactics to Reduce Project Costs
- ▶ Full Continuum of Activities - from Planning through Preconstruction and Construction
- ▶ Multi-disciplinary Team to Right-size your Project



Potential Budget Reduction

PROVEN RESULTS

- ▶ 20% Potential Budget Reduction - Regional Health System, Midwest
- ▶ 20% Potential Budget Reduction - Regional Medical Center, Southwest
- ▶ 34% Potential Budget Reduction - Regional Medical Center, Southeast



envision



plan



build



manage

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The shortest distance between idea and reality.™

Hammes Company is a national consulting firm that provides strategic planning, facility development and real estate services to the healthcare industry. Our multi-disciplinary team of professionals is one of the most experienced in the healthcare industry, providing value-added client service for national and regional health systems, medical centers, community hospitals and physician groups. Hammes Company is repeatedly ranked as one of the nation's top developers of healthcare facilities by *Modern Healthcare*, because we create unique market-based solutions for the challenges facing healthcare providers today.

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